

# CONTRACTOR BID FORM

CONTRACTOR: East Coast Builders and Developers Corporation

ADDRESS: 4611 South University Drive

Suite 151

Davie, FL 33328

PHONE: (954) 274-5924 FAX: (954) 680-7851

PROJ. CONTACT: Frank Anzalone

CONTACT CELL: (954) 274-5924

MOBILIZATION (Permits, Gen Cond, etc) \$ 90,000.00

CONCRETE REMEDIATION ALLOW. \$ 7,500.00

EXT. PAINTING & WATERPROOFING  
INCLUDING NOTED/DOCUMENTED  
REPAIRS \$ 548,800.00

CEMENTITIOUS NON-SLIP COATING  
ALL LANDINGS & BLDG WALKS \$ 240,950.00

PAINTING ALL STAIR HANDRAILS &  
GUARDRAILS \$ 58,750.00

**TOTAL** (Incl. all materials,  
fees, labor, etc.) \$ 946,000.00

PAGE 1 OF 2

Payment & Performance Bond \$ 30,000.00

## SPALLING REPAIR UNIT PRICING \*

	PER LN. FT.	PER CU. FT.
'B' TYPE	\$ <u>15.00</u>	\$ <u>225.00</u>
'C' TYPE	\$ <u>N/A</u>	\$ <u>265.00</u>
'D' TYPE	\$ <u>N/A</u>	\$ <u>310.00</u>

**\*ALL 'A' TYPE CRACKS/SPALLING IS TO BE INCLUDED IN BASE BID.**

REMOVE/REPLACE WALL STUCCO      \$ 20.00 PER SQ.FT.

INSTALLED 36" STEEL DOOR              \$ 3,000.00 EACH

**QUALIFICATIONS:** Florida State Certified General Contractor.

See Attached Qualifications and Experience.

By signature below I certify I am qualified to provide and/or contract construction services for the above listed contractor. Submitting contractor is licensed to provide/contract and perform the construction services described in the attached pages with all statutory required licenses and insurance in accordance with the Florida Construction Industry Licensing

*Frank Angalone*      President      4/5/2020  
 Board requirements  
 SIGNATURE                      TITLE                      DATE

# **PROPOSED PAYMENT SCHEDULE**

<b>CONTRACT SIGNING</b>	<b>\$5,000.00</b>
<b>MOBILIZATION ON SITE W/ WORK START</b>	<b>10% - \$5,000.00</b>
<b>MILESTONE COMPLETION*</b>	<b>20%</b>
<b>MILESTONE COMPLETION*</b>	<b>20%</b>
<b>MILESTONE COMPLETION*</b>	<b>20%</b>
<b>MILESTONE COMPLETION*</b>	<b>20%</b>
<b>FINAL PAYMENT** DUE UPON SUCCESSFUL PROJECT COMPLETION/APPROVAL OF PROJECT REPRESENTATIVE</b>	<b>10%</b>
	<b>-----</b>
	<b>100%</b>

**\*MILESTONE DESCRIPTION AND DETAILS TO BE  
NEGOTIATED WITH SUCCESSFUL CONTRACTOR**

**\*\*UNLESS APPROVED IN ADVANCE, ALL CHANGE  
ORDERS AND/OR ALLOWANCES TO BE  
DISBURSED WITH FINAL PAYMENT.**






**TOWN OF DAVIE**  
**Business Tax Receipts Division**  
 6591 Orange Drive, Davie, FL 33314  
 Telephone: 954-797-1212  
 Email: btr@davie-fl.gov  
 Website: www.davie-fl.gov

# TOWN OF DAVIE

## Local Business Tax Receipt

**Business Name:** EAST COAST BUILDERS & DEVELOPERS CORP  
**Address:** 4611 S UNIVERSITY DR #151

**City, ST, Zip:** DAVIE, FL, 33328

	<b>TOWN OF DAVIE</b> <b>Local Business Tax Receipts</b> <b>Effective Date: 10/1/2019</b> <b>Expiration Date: 9/30/2020</b>	<b>License Number</b> <b>13</b>
<b>Business Name:</b> EAST COAST BUILDERS & DEVELOPERS <b>Business Phone:</b> (954) 274-5924 <b>CORP</b> <b>Address:</b> 4611 S UNIVERSITY DR <b>City, ST, Zip:</b> DAVIE, FL, 33328		
<b>License Type:</b> Contractors General, Residential <b>DBA Name:</b> <b>Square Footage:</b>		
<b>Quantity</b>  1	<b>License for</b>  Contractors General Residential	<b>Business Tax Receipt fee</b>  \$211.06
<b>Restrictions:</b>		

**NOTICE** – This document is an acknowledgement that a Business Tax has been paid pursuant to Sec. 13-17 of the Town Code. Please contact the Town's Business Tax Receipt Division if the business has ceased, moved or changed ownership.

STATE OF FLORIDA DEPARTMENT  
OF BUSINESS AND PROFESSIONAL  
REGULATION

CGC1504787

ISSUED: 07/13/201

GENERAL CONTRACTOR

MINZALONE, FRANK

EAST COAST BUILDERS AND DEVELOPERS

*Frank Minzalone*

Signature

LICENSED UNDER CHAPTER 489, FLORIDA STATUTES

EXPIRATION DATE: AUGUST 31, 2020





**EAST COAST BUILDERS & DEVELOPERS CORP.**  
**CERTIFIED GENERAL CONTRACTOR**  
C.G.C. 1504787

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**Total Number of pages included: 20**

Thank you for the opportunity to provide you with the following proposal. In an attempt to provide a complete proposal we may have included items and/or services that others have not. Please be sure to contact us with **any** questions, concerns or clarification that you may require.

If we may assist you in any way, please do not hesitate to contact us.

In order to provide you complete and accurate proposals in the future, please provide as much feedback regarding our prices, scopes, inclusions and proposal layout. This will ensure that we provide you with the best proposal that is easy to decipher. We look forward to working with you on this or other projects.

Sincerely,

Frank Anzalone  
Frank Anzalone

• Commercial/ Residential/ Industrial • Licensed • Bonded • Insured

4611 South University Dr., Suite 151, Davie, FL 33328  
eastcoastdavie@gmail.com  
(954) 274-5924 fax: (954) 680-7851

EAST COAST BUILDERS & DEVELOPERS CORP.  
CERTIFIED GENERAL CONTRACTOR  
C.G.C. 1504787

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## Company Overview

East Coast Builders & Developers Corporation, has been a highly respected general contracting firm in South Florida for more than 18 years.

Since 2001, East Coast Builders & Developers Corporation, has been committed to excellence from concept to completion. As one of Broward's foremost general contractors of Turn Key Construction, Design Build and Construction Management projects, we have earned an enviable reputation for completing projects within budget, on time, and often ahead of schedule, while delivering the highest quality and exceptional client service.

East Coast Builders & Developers Corporation, has a wide range of residential, commercial and industrial expertise. Our experience includes the successful completion of new high-end residential homes, commercial facilities, industrial projects, municipal & water districts, commercial offices, parking lots, retention areas and site lighting. The firm has grown consistently throughout its history, with clients including City of Pompano, City of North Lauderdale, Town of Davie, City of Miramar, Town of South West Ranches, City of Oakland Park & North Springs Improvement District.

As a result of this experience, we have been able to amass a wide subcontractor base, which enables us to provide quality workmanship at a competitive cost. For the past 18 years, we've focused our efforts on delivering selection based Construction Services, Design-Build and Construction Management at Risk Projects. During this time, previous clients based on our prior outstanding performance have consistently chosen us. We are proud of our portfolio, which is built from repeat clients.

East Coast Builders & Developers Corporation, is a financially sound, licensed, insured, bonded company and has been continuously profitable for more than 16 years. We have earned a solid reputation for completing projects ahead of schedule and below budget.

Committed to excellence from concept to completion throughout Florida since 2001.

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## Commitment to Safety

Safety is paramount to the success of any project. Inadequate safety measures not only endanger lives, but also severely impact cost and schedule. They hinder employee morale, hinder communication, and cause problems with neighbors and local agencies. At East Coast Builders safety is a top priority. An injury-free workplace is the *only* acceptable workplace, and we work tirelessly to ensure a safe environment for our employees and subcontractors during every project.

- Our Director of Safety is responsible for overseeing the safety standards of East Coast Builders & Developers sites.
- East Coast Builders & Developers does random walkthroughs of all our sites to ensure they are meeting and exceeding necessary safety standards.
- East Coast Builders & Developers provides O.S.H.A training to all project management personnel.
- East Coast Builders & Developers has zero O.S.H.A. recordable incidents.
- East Coast Builders & Developers is a zero-tolerance, drug-free workplace.
- East Coast Builders & Developers has had zero fatalities in our history.

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## **Pre-Construction**

Making the right decisions in the early stages of a project is critical to quality construction quality buildings and exceeding client expectations. The pre-construction phase is an important stage of a project, and actions taken or decisions made during this period can significantly affect the budget, schedule and quality of a project. East Coast Builder's coordinated and reliable pre-construction services, set the tone for a successful project, establishing open communication and fostering a team environment between the construction team, Owner, Architect and subcontractors from day one.

East Coast Builders pre-construction planning and creative approach to value engineering consistently limits surprises and lowers overall cost for clients. During pre-construction, we provide guidance regarding selection of materials, building systems, equipment and methods of product delivery. We evaluate and make recommendations on the availability of materials and labor, time requirements for procurement, installation and construction, and factors related to cost, including, but not limited to, the cost of alternative designs and/or materials.

## **Heavy Equipment**

East Coast Builders provides their own M.O.T. & operates their own heavy equipment to perform most all civil work, demolition, de-mucking, compaction & grading.

Backhoes, Skid Steers, Exterior Aerial Lifts, Driving Compactors, Interior Scissor Lifts, Trailers & Dump Truck.

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## **Design Build**

The Design-Build delivery method has the advantage of involving the Contractor as a strategic partner from project concept to completion. Our approach to design-build projects gives clients the confidence they need to focus on their own objectives while leaving all the coordination between the Designer and Contractor to us. East Coast Builders acts as a single point of contact and is responsible for project quality, cost and schedule adherence. Our teams are dedicated to working closely with architects and other partners throughout the design and construction phase, so that together, we can deliver timely projects with aesthetic and functional qualities that exceed our clients' expectations.

While all of our clients can benefit from the Design-Build approach, this method is even more critical for fast track projects. When the schedule is tight, it becomes even more imperative that every aspect of the project goes smoothly. We partner with the Owner in establishing overall project objectives, target budgets, site evaluation/selection, program development, schedules and milestone dates. East Coast Builder's knowledge of construction costs, scheduling, constructability, and availability of materials and equipment are utilized in the design process.

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## General Contracting

General contracting services is what East Coast Builders was founded on. Our tight coordination of job sites and strong relationships with partners and subcontractors make us one of the best general contractors in South Florida. We're able to provide our clients with an accelerated schedule and a high level of quality control by self-performing selected work and keeping our own staff. We help save clients money through value engineering, materials recommendation and lifecycle cost analysis. One of the aspects that makes East Coast Builders more cost effective than other general contractors, is our ability to self perform substantial portions of the project, as we own all our heavy equipment. This is essential for site work, cast in place structure, carpentry and other trades.

## Resume

Frank Anzalone, President & Qualifier of East Coast Builders & Developers Corporation. C.G.C. 1504787.

Jurist Doctorate Degree, University of Miami School of Law  
Bachelor of Arts Degree, Florida International University

O.S.H.A. Safety Certified.

Lead Certification.

M.O.T. Advanced Certified.

Master Carpenter  
Shell Structural Construction

Sherwin Williams Certified Contractor

Bear Paints Certified Contractor

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## Sub-Contractor References

At East Coast Builders, lasting relationships with our clients and industry partners are the cornerstone of our business. We've built a reputation on quality work, exceptional client service and a passion for what we do. Our success is greatly attributed to the loyalty and hard work of our industry partners and subcontractors. At East Coast Builders, we hire only the best subcontractors in the industry...those that out perform the competition and help us to provide high quality facilities at a competitive price for our clients.

1. PA Architect, Inc., 5450 Griffin Road, Davie, FL 33314  
Philip D. Aguirre, (954) 584-6880.
2. Gold Coast Crane, 4450 North 29<sup>th</sup> Avenue, Hollywood, FL 33020  
Nicole Vogt, (954) 922-6782
3. Buchanan P.E. Consulting Inc., 6191 W. Atlantic Blvd., Suite 2, Margate, FL 33063. Raja Buchanan (954) 590-3300
4. Sansone Air Conditioning, 590 Goolsby Blvd., Deerfield Beach, FL 33442  
Scott Sansone, (954) 428-8919
5. Atmos Air Inc., 1451 West Cypress Creek Road, Fort Lauderdale, FL 33309. Hal Martin (954) 464-9648
6. Ceebee Electrical Services, Inc., 2424 Lake Ida Road, Delray Beach, FL 33445. Garth Bolton (561) 441-4060.
7. Pro Bowl Plumbing, 12134 Wiles Road, Coral Springs, FL 33076  
Vinnie (954) 346-9873
8. Associated Roofing Inc., 6101 S.W. 58<sup>th</sup> Ct., Davie, FL 33026  
Val, (954) 394-6103
9. Atlantic Plumbing Inc., 5241 S.W. 20th Terrace, Fort Lauderdale, FL 33332. Curtis Current (954) 444-2593
10. VLC One, Inc., Engineer., 955 Hollywood Boulevard, Hollywood, FL 33019. Vandin L. Calitu, Professional Engineer (954) 864-2775
11. City of North Lauderdale, Public Works, Mike Shields, (954) 410-6817
12. Town of S.W. Ranches, Town Administrator, Andy Berns, (954) 434-0008
13. Town of Davie, Public Works, Keith Pursell, (954) 797-1246
14. City of Miramar, Public Works, Jerry, (954) 548-0138
15. City of Oakland Park, Mark Collins, (954) 630-4416
16. North Springs Improvement District, Rod Colon (954) 752-0400

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## Mission Statement

### Our Vision for The Future

*"To continue being an efficient General Contractor working in an ethical and balanced manner to earn the privilege of being the General Contractor of choice."*

### Our Mission for Everyday

The following outlines how East Coast Builders seeks to conduct itself internally, as an organization, externally as company, and as an ongoing active member of the local community.

#### **CLIENTS**<sup>ISEP</sup>

*We strive to meet and exceed our client's expectations to foster long-term partnerships.*

#### **EMPLOYEES**<sup>ISEP</sup>

*We value our staff and create an enjoyable work environment, which allows personal fulfillment that leads to a loyal and productive work force.*

#### **TRADES**<sup>ISEP</sup>

*We treat our sub-trades and suppliers with respect to cultivate a team approach where experience is applied with dedicated enthusiasm.*

#### **THE COMPANY**<sup>ISEP</sup>

*We use value engineering, effective construction practices and hard work to deliver the construction.*

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## Bank & Trade References

1. Sun Trust Bank, 1745 North Brown Rd., Suite 300, Lawrenceville, GA30043  
Denise J. Tillman, Construction Loan Administrator, (678) 985-6551
2. Regions Bank, 4725 South Flamingo Road, Cooper City, FL 33330  
Roxanne Chung, Regions Vice-President, (561) 856-2733.
3. Stuart Building Products, P.O. Box 669628, Pompano, FL 33066  
Lisa Sandell, (954) 978-8900.
4. Polimix USA, 11790 N.W. South River Drive, Miami, FL 33178  
Jhoger Virguez, (786) 325-4713.
5. McMaster Concrete Products, 10505 W. Okeechobee Rd., Suite 201, Hialeah  
Gardens, FL 33018. Mike Radler (954) 873-7020.
6. 84 Lumber, 3700 S. State Road 7, Davie, FL 33314  
Chris (954) 581-8440.
7. Quickcrete Ready Mix, 9150 NW 87<sup>th</sup> Avenue, Medley, FL 33178.  
Ralph (786) 299-4108
8. Lion Plumbing, 14350 NW 7<sup>th</sup> Avenue, Miami, FL 33168.  
Darren (305) 688-6577
9. Southern Truss Company, 2590 North Kings Hwy., Fort Pierce, FL 34951  
David Chambers, (772) 464-4160
10. Scotland Electric Supply, 213 NW 1<sup>st</sup> Avenue, Dania, FL 33004.  
Sunday (954) 923-3731
11. Dixie Clamp & Scaffold, 4379 North Dixie Hwy, Oakland Park, FL 33334.  
J. Frank (954) 563-5741
12. Brunswick Door Company, 400 Goolsby Blvd, Deerfield Beach, FL 33442.  
Alex Guzinski, (800) 457-0120.
13. Florida Community Bank, 2400 N. Tamiami Trail, 100, Naples, FL 34103.  
Sandra Shows, (239) 552-1870
14. Mullins Lumber Company, 1191 West 15th Street, Riviera Beach, FL 33404.  
Tom Burt, (561) 844-4321
15. Behr Paint, 3400 W. Segerstrom Ave., Santa Ana, CA 92704. Miguel Amadeo  
(305) 492-5906.

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## Previous Clients

1. Town of S.W. Ranches, Rolling Oaks Barn Renovation, 5600 S.W. 178<sup>th</sup> Ave., S.W. Ranches, FL Design Build. Emily McCord, (954) 343-7453
2. Town of Davie, Davie Rodeo Restroom Facilities, 4207 SW 65<sup>th</sup> Way, Davie, FL. Design Build. Emilio DeSimone, (954) 797-1085
3. City of North Lauderdale, Teen Center, 701 SW 71<sup>st</sup> Street, N. Laud., FL New Construction & Remodel Teen Center, Mike Sargis, (954) 881-1455
4. City of North Lauderdale, City Monument Signs & Solar Lighting, 701 SW 71<sup>st</sup> Street, N. Laud. FL. George Engineer, (954) 650-4654
5. Town of Davie, Davie Golf Course Club House Demolition, Nova Drive, Davie, FL. Keith Pursell, (954) 797-1191
6. Town of Davie, Potter Park Fire Demolition, Potter Park, Davie, FL Keith Pursell, (954) 797-1191
7. City of Miramar, 184<sup>th</sup> & Pembroke Rd, Demolition existing sidewalks & form & pour new. Jerry (954) 548-0138
8. Pines Ice Arena, 12425 Taft Street, Pembroke Pines, FL 33028, Remove & replace roof top dehumidifiers, ice pit, heat exchangers, water towers & structural roof work. Jay Delgado, (954) 704-8700
9. Davie Golf Course, Nova Drive, Davie, FL. Remove & replace metal doors on restroom facilities on golf course. Keith Pursell, (954) 797-1191
10. City of North Lauderdale, Aquatic Center, 701 SW 71<sup>st</sup> Street, N. Laud., FL welding & bracing water park slide, Mike Sargis, (954) 881-1455
11. City of Miramar, Beauty & Progress Park, Miramar, FL. New fountains & fountain lights North & South Parks, Jerry (954) 548-0138.
12. City of North Lauderdale, Public Works Building, 701 SW 71<sup>st</sup> Street, N. Laud., FL. Installation of Porcelain Tiles, Mike Shields (954) 410-6817.
13. Town of Davie, New Dock for Veteran's Park, Keith Pursell, (954) 797-1191.
14. Town of Davie, Bamford Park Remodel both Men & Women's locker Rooms, Keith Pursell, (954) 797-1191.
15. Town of Davie, Public Administration & Fire Department, Gate Operators, Cameras, Intercom, Access Control System, HDIC Readers. Emilio DeSimone, (954) 797-1085
16. City of Oakland Park, Commission Room Renovation, Jako Fountain & Utility Payment Bullet Proofing Acrylic & walls.
17. North Springs Improvement District, City Water Meters, 8" HDPE 9DR underground re-use lines, Canal Pump Station 16" Ductile Iron Water Lines.

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